

### Are you ready to Make a Difference?



#### Help the community, environment and charities

If you are looking for ways to leverage your business to support the community, help the environment and give back, here's how to turn your passion into action – CSR Rewards

**CSR Rewards** is an easy-to-use, clip-on Corporate Social Responsibility system that efficiently spreads financial benefits among environmental, community and charity organizations, and helps businesses like yours sell more. CSR Rewards equips you with the tools you need to set up a CSR strategy in your business within days.

Contains setup guide, partner organizations list, partner introduction letter.

#### **MAKE A DIFFERENCE**

The future is built on the present, and actions we take now are key to creating a better tomorrow

Become a game changer by
supporting emerging and
established environmental
organizations,
vital community groups and
charities while making your business
more attractive to the growing
eco-conscious market





# What CSR Rewards Strategy does

- ✓ Enables virtually any business to support charities, environmental and community organizations.
- ✓ Boosts revenues of environmental, community and charity organizations and enables them to do more.
- ✓ Helps boost your sales by promoting to your potential customers that a portion of revenues from the sales of your products and services will be donated to an organization(s) of their choosing.
- ✓ Sets your business apart and makes it more attractive to the growing eco-conscious market.
- ✓ A 'donation incentive' component encourages customers to purchase from you over your competitors.
- ✓ Creates a positive image among customers who will see you as someone who is making a difference.
- ✓ Enables you to turn your desire to make a difference into real, tangible results.

¥69,000. See below for more information.

If it's time to make your mark, contact Business Grow e-mail: info@businessgrow.net

SPECIAL OFFER: Purchase CSR Rewards and receive ¥259,000 of powerful business marketing tools.

More information: www.businessgrow.net/documents/MSP-S2.pdf



The following are sample pages of the CSR Rewards strategy.



### Corporate Social Responsibility

## Rewards

**SETUP GUIDE** 





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#### **Introduction to CSR Rewards**

Corporate Social Responsibility, or CSR, has been defined as the "continuing commitment by business to behave ethically and contribute to economic development while improving the quality of life of the workforce and their families as well as of the local community and society at large."

Increasing numbers of consumers are becoming more conscious about the impact they are having on the environment and in their communities and subsequently are preferring to do business with companies that are actively involving themselves in supporting the environment, communities and charities.

**Business Grow** is an innovative Tokyo-based content supply company specializing in providing professional writing, editing and business promotion services.

To date, Business Grow has successfully helped promote more than 300 businesses and individuals through more than 350 articles, business newsletters, seminar summaries and books published in 17 media throughout Asia.

#### The CSR Rewards strategy has been designed specifically to target this growing customer base.

Business Grow is making it easy for companies to play their part in creating a better, healthier environment and communities for ourselves, our customers and our children.

The CSR Rewards strategy is an easy-to-use "clip-on" system that efficiently spreads financial benefits among environmental, community and charity organizations in Japan and worldwide.

#### The prime objectives of the CSR Rewards strategy are to:

- 1/ Improve revenues for the above organizations, and
- 2/ Boost your sales by enabling you to promote to your potential customers that a portion of your revenues from the sales of your products and/or services will be donated to an organization(s) of their choosing.

Business Grow's CSR Rewards strategy will not only help you easily carry out valuable CSR activities, but will also add value and attractiveness to your products and services <u>and help you sell more.</u>

#### What does the CSR Rewards strategy contain?

- CSR Rewards Setup Guide (this document)
- A CSR Rewards Partner Organizations list (separate MS Word document)
- A fill-in-the-gaps Partner introduction letter (separate MS Word document)
- Sample CSR sales text (page 7 of this document)
- A Donation Tracker Table (separate MS Excel file).

#### Why the CSR Rewards strategy is good for business

The CSR Rewards strategy helps make your products and services more attractive than similar products and services offered by your competitors by providing an easy way for you to add a CSR component to your sales packages. For example, if your competitor offers web design services at a similar price point than you do, simply advertise the CSR Rewards strategy in your sales letters and advertising campaigns to significantly improve the chances you will secure a sale.

CSR Rewards strategy

Your competitor's product/service

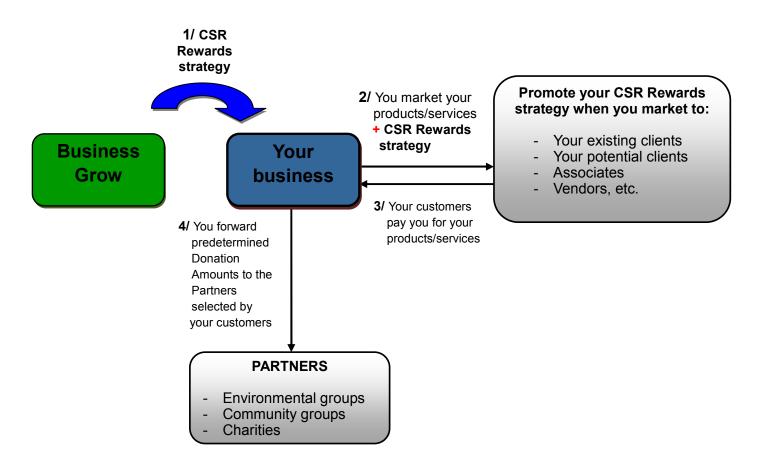
¥95,000

Which is the better deal?

Your product/service

¥95,000

#### **How the CSR Rewards strategy works**



#### **How to promote your CSR Rewards strategy**

There are a number of ways you can promote your CSR Rewards strategy to your target customers.

#### **CSR** sales text

The easiest way is simply to insert CSR sales text (see examples overleaf) promoting your CSR Rewards strategy into your sales letters and marketing material to alert potential customers to the benefits of your CSR strategy.

#### **Promotion tags**

Another way to promote your CSR Rewards strategy is to attach promotion tags - like the ones shown below - into your promotional material.

NOTE: Business Grow can produce ready-to-go promotion tags for you for a small charge should you require them. Please contact us for more information.



YourCompany will donate 5,000 yen to the environmental, community group or charity of your choice.

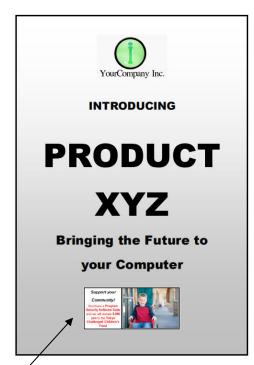




I/ PRO PACKAGE: Any Business Bio-PRO + Sales Booster Pack (value: \(\foating 100,000+\)) for only \(\foating 90,000\). A Business Bio-DATA (Q&A format) -\(\foating 45,000\).

Please feel free to contact Business Grow either directly or through your contact if you were introduced by e-mail to discuss any questions you may have about this proposal, and don't forget to check out the Sales Booster Pack on P12 to view the <u>free hardness tools and information you</u> will receive if you purchase.

#### Sales letter



#### **Promotional material**

